

Course Syllabus: MA in InterCultural Management (ICM)

## 1 Module content

Course	MA in InterCultural Management (ICM) - 1st year
University, Faculty	University of Burgundy Europe, Languages and Communication Faculty
Module title	Cultures and Communication in Organisations
Lecturer	Alexander Frame (14 hours) and Mithun Mridha (6 hours)
Objectives	This subject introduces students to interpretive, critical and negotiated definitions of culture, as applied to organisations. Based on real-world examples, it considers the ways in which cultures evolve and develop through interactions, for example in the context of multinational project teams or joint ventures. It then moves on to reflect on the roles of various identities and cultures within interpersonal communication: how we use them to make sense of and for ourselves and one another. It introduces students to questions of face, intersubjectivity, and the management of multiple identities from a symbolic interactionist perspective, in order to help them better understand and analyse the links between interpersonal and intercultural communication. Finally, it addresses organisational change management from a cultural standpoint. The course explores the dynamics of organizational change, with a particular focus on the unique challenges faced by multinational corporations. It examines key topics such as the drivers of change, organizational complexity, resistance to change, and the roles of consultants, change agents, and internal ambassadors. Special emphasis is placed on managing change from a cultural perspective, including how complexity, blind spots, and resistance manifest across diverse contexts. Students will engage with practical tools and strategies for leading change at the individual, team, and organizational levels, with a strong focus on cultural dynamics and



	stakeholder engagement. The class thus links interpretive and critical theoretical approaches to culture and its role in shaping communication, with practical considerations of method for conducting cultural audits and managerial guidelines designed to take into account and accompany the development of different cultures within organisations, in a national or international context.
Number of hours	20
Semester	Second
Number of students	Around 25

## 2 Evaluation

Prerequisite	Attendance to all classes; to have already validated the module "Introduction to Intercultural Communication".
Evaluation methods	A written evaluation in the form of a short essay on one of a choice of subjects requiring students to apply their understanding of the cultural dynamics of communication in organisations to a given question, problem or case.
Weighting	100%
Examination types	Written test in final class

# 3 Teaching methods

Reading to do before classes. Lectures and interactive exercises.
Text-based discussions, carrying out a cultural audit, role-plays and practical illustrations of the concepts and theories introduced

## 4 Outline of classes

- 1. Studying Organisational Cultures
- 2. Multiple Cultures, Evolution and Hybridisation
- 3. Managing Cultures and Identities



- 4. Understanding Interpersonal Encounters
- 5. Face, Roles and (Foreign) Identities in Interactions
- 6. Interpersonal and Intercultural Communication
- 7. Managing Organisational Change (6 hours)
  - Drivers of Change in Organizations
  - Challenges to Achieving Organizational Change in Multinational Companies
  - Organizational Complexity, Blind Spots and Impacts
  - Resistance to Change
  - Role of Organizational Consultants / Ambassadors / Change Agents in Multicultural Organizations
  - Managing change at Individual / Team / Organizational Levels
  - Change Toolbox / Approaches for Consultants, Managers and Change Leaders
  - Cross-functional Stakeholder Management
  - Guidelines for Achieving Successful Cultural Change and Case Studies
- 8. End of module test

#### 5 References

Berger, P. L., & Luckmann, T. (1966). The Social Construction of Reality: A Treatise in the Sociology of Knowledge (New Ed). Penguin.

Brannen, M. Y., & Salk, J. E. (2000). Partnering Across Borders: Negotiating Organizational Culture in a German-Japanese Joint Venture. *Human Relations*, 53(4), 451-487.

Burke, P. J., Owens, T. J., Serpe, R. T., & Thoits, P. A. (Eds.). (2003). *Advances in Identity Theory and Research*. New York: Kluwer Academic / Plenum Publishers.

Cameron E; Green M., Making Sense of Change Management

Collins, J. (2001a, October). Good to great. Fast Company, 38-45.

Collins, J. (2001b). Good to great: Why some companies make the leap...and others don't. New York, NY: HarperBusiness.



Collins, J., & Porras, J. (1994). Built to last: Successful habits of visionary companies. New York, NY: HarperBusiness.

Frost, P., Moore, L., Louis, M. R., Lundberg, C., & Martin, J. (Eds.). (1991). *Reframing Organisational Culture*. Newbury Park, Calif.: Sage.

Garfinkel, H. (1967). Studies in Ethnomethodology. Cambridge: Polity Press.

Gladwell, M. (2002). The tipping point: How little things can make a big difference. New York, NY: Little, Brown.

Goffman, E. (1959). The presentation of self in everyday life. Doubleday.

Goffman, E. (1963). Stigma. Notes on the Management of Spoiled Identity. New Jersey: Prentice Hall.

Goffman, E. (1974). Frame analysis: an essay on the organization of experience. Harper & Row.

Goffman, E. (1992). Interaction Ritual. New York: Anchor Books.

Imahori, T. T., & Cupach, W. R. (2005). Identity Management Theory. Facework in Intercultural Relationships. In W. B. Gudykunst (Ed.), *Theorizing About Intercultural Communication* (pp. 195-210). SAGE.

Jackson, T., & Aycan, Z. (2006). Editorial: From Cultural Values to Cross Cultural Interfaces. *International Journal of Cross Cultural Management*, 6(1), 5-13.

Kotter, J. (1995, March/April). Leading change: Why transformation efforts fail. Harvard Business Review, 73(2), 59-67.

Kotter, J. (1996). Leading change. Boston, MA: Harvard Business School Press.

Kotter, J., & Cohen, D. (2002). The heart of change: Real-life stories of how people change their organizations. Boston, MA: Harvard Business School Press.

Kotter, J., & Heskett, J. (1992). Corporate culture and performance. New York, NY: Free Press.

Kouzes, J., & Posner, B. (2003). The leadership challenge (3rd ed.). San Francisco, CA: Jossey-Bass.

Mead, G. H. (1934). *Mind, Self and Society from the Standpoint of a Social Behaviorist*. Chicago: University of Chicago Press.



Parker, G. (2002). Cross-functional teams: Working with allies, enemies and other strangers. San Francisco, CA: Jossey-Bass.

Pfeffer, J., & Sutton, R. (2000). The knowing-doing gap: How smart companies turn knowledge into action. Boston, MA: Harvard Business School Press.

Primecz, H., Mahadevan, J., & Romani, L. (2016). Why is cross-cultural management scholarship blind to power relations? Investigating ethnicity, language, gender and religion in power-laden contexts. *International Journal of Cross Cultural Management*, *16*(2), 127-136.

Romani, L., Sackmann, S., & Primecz, H. (2011). Culture and negotiated meanings: the value of considering meaning systems and power imbalance for cross-cultural management. In Henriett Primecz, L. Romani, & S. Sackmann (Eds.), *Cross-cultural management in practice: culture and negotiated meanings* (pp. 1-17). Cheltenham, UK; Northampton, MA, USA: Edward Elgar.

Senge, P. (1990). The fifth discipline. New York, NY: Doubleday.

Søderberg, A.-M., & Holden, N. (2002). Rethinking Cross Cultural Management in a Globalizing Business World. *International Journal of Cross Cultural Management*, 2(1), 103-121.

Spencer-Oatey, H. (2007). Theories of identity and the analysis of face. *Journal of Pragmatics*, 39(4), 639-656.

Spencer-Oatey, H., & Franklin, P. (2009). *Intercultural interaction: a multidisciplinary approach to intercultural communication*. Basingstoke: Palgrave Macmillan.

Stryker, S. (1980). Symbolic Interactionism: Social Structural Version. Menlo Park, CA: Benjamin/ Cummings Pub. Co.

Van den Ende, L., & Van Marrewijk, A. (2015). The social construction of cultural differences in a Siberian joint-venture megaproject. *Journal of Strategic Contracting and Negotiation*, 1(2), 168-185.

Van Marrewijk, A. (2011). Cross Cultural Management: Hybridization of Dutch -- Indian Work Practices in Geographically Distributed IT Projects. *International Journal of Business Anthropology*, 2(2), 15-35.

Wright, S. (1994). *The Anthropology of Organizations* (1 edition). London; New York: Routledge.